



**POSITION TITLE:** Retail Store Manager **REPORTS TO:** Director of Retail Operations, Americas

**BUSINESS AREA/  
COMPANY/  
DEPARTMENT:** Salomon @ City Creek **LOCATION:** Salt Lake City, UT

**ESSENTIAL DUTIES &  
RESPONSIBILITIES:** To perform this job successfully, an individual must be able to perform each essential duty and responsibility satisfactorily:

- Ensure effective execution of sales productivity programs
- Maintain superior level of customer service
- Monitor use of customer service tools
- Organize customer loyalty program
- Manage key performance indicators
- Monitor and develop store associates
- Recruit, train, hire and supervise associates
- Direct and maintain merchandise presentation and execute merchandising strategy
- Assist in and with the buying process
- Maintain acceptable inventory levels
- Train and enforce security policies and procedures
- Control, manage, maintain and be accountable for inventory
- Effectively set up sales and promotions in a timely manner
- Manage P&L
- Execution of grassroots sales programs and community involvement

**SUPERVISORY  
RESPONSIBILITIES:** Carries out supervisory responsibilities in accordance with the organization's policies and applicable laws. Responsibilities include interviewing, hiring, and training employees; planning, assigning, and directing work; appraising performance; rewarding and disciplining employees; addressing customer service issues and resolving problems.

**REQUIRED EDUCATION &  
EXPERIENCE:** Bachelor's degree (BA) from four-year college or university preferred and three to five years related experience and/or training; or equivalent combination of education and experience. Retail sales experience in sporting goods. Practical outdoor industry experience preferred.

**OTHER  
QUALIFICATIONS,  
SKILLS & ABILITIES:** The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Must have knowledge of retail selling environment, sporting goods industry
- Outstanding oral and written communication skills, presentation skills, motivating others, and managing accountability
- Understanding of profit and loss statements, and be able to effectively manage cost controls
- Ability to communicate at all levels of the organization

**PHYSICAL DEMANDS &  
WORKING  
ENVIRONMENT:** The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is regularly required to talk and hear. The employee is frequently required to sit, stand and walk. The employee must occasionally kneel,

stoop, crouch, twist and lift up to 50 pounds, with or without accommodations.

Specific vision abilities required by this job include close vision, color vision, and ability to adjust focus.

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

PHYSICAL DEMANDS &  
WORKING  
ENVIRONMENT (CONT'D):

The noise level in the work environment is usually moderate.

EOE/M/F/V/D

TO APPLY:

**Please select this [LINK](#) to apply online.**

Posting Dates: 01/16/2012 – 02/16/2012