



Interim Report January - March 2003

April 29, 2003



Highlights

- Operating profit at last year's level
- Net sales and profitability affected by the strong euro
- Fitness and Team developed positively
- Golf remains challenging

Re-organising Wilson in the USA

- Wilson Corporate functions to be discontinued
- Racquet and Golf
 - Steve Millea
- Team Sports
 - Chris Considine

January - March key indicators

	Q1/03	Q1/02	FY 2002
Net sales (MEUR)	283.9	289.4	1,101.9
EBIT (MEUR)	15.3	15.3	103.0
EBT (MEUR)	13.1	14.7	95.6
EPS (EUR)	0.39	0.46	2.95



Financial Review

Pekka Paalanne
CFO



Profit and loss statement

	Q1/03	Q1/02	Ch%	FY 2002
Net sales	283.9	289.4	-2	1,101.9
EBIT	15.3	15.3		103.0
Net financials	-2.2	-0.6		-7.4
EBT	13.1	14.7	-11	95.6
Taxes	-3.9	-4.1		-26.5
Net profit	9.1	10.6		68.5
ROCE % *)	17.9	17.5		18.3

*) Rolling 12 months

Breakdown of net sales

	Q1/03	Q1/02	Ch%	Ch% in local currencies	FY2002
Racquet	56.9	73.8	-23	-10	243.9
Golf	42.6	66.2	-36	-25	213.3
Team	63.1	72.0	-12	7	203.9
Winter Sports	26.0	31.1	-16	-12	201.6
Fitness Equipment	51.4	-			39.5
Sports Instruments	20.1	21.5	-7	-	85.3
Tobacco	23.8	24.8	-4	-4	114.4
Total	283.9	289.4	-2	12	1,101.9

Geographic breakdown of net sales

	Q1/03	Q1/02	Ch% in local currencies	FY2002
North America	166.2	168.9	19	558.5
Europe	87.7	88.1	2	405.5
Japan	12.8	13.6	2	56.2
Asia Pacific	8.6	9.2	8	34.8
Other	8.6	9.6	15	46.9
Total	283.9	289.4	12	1,101.9

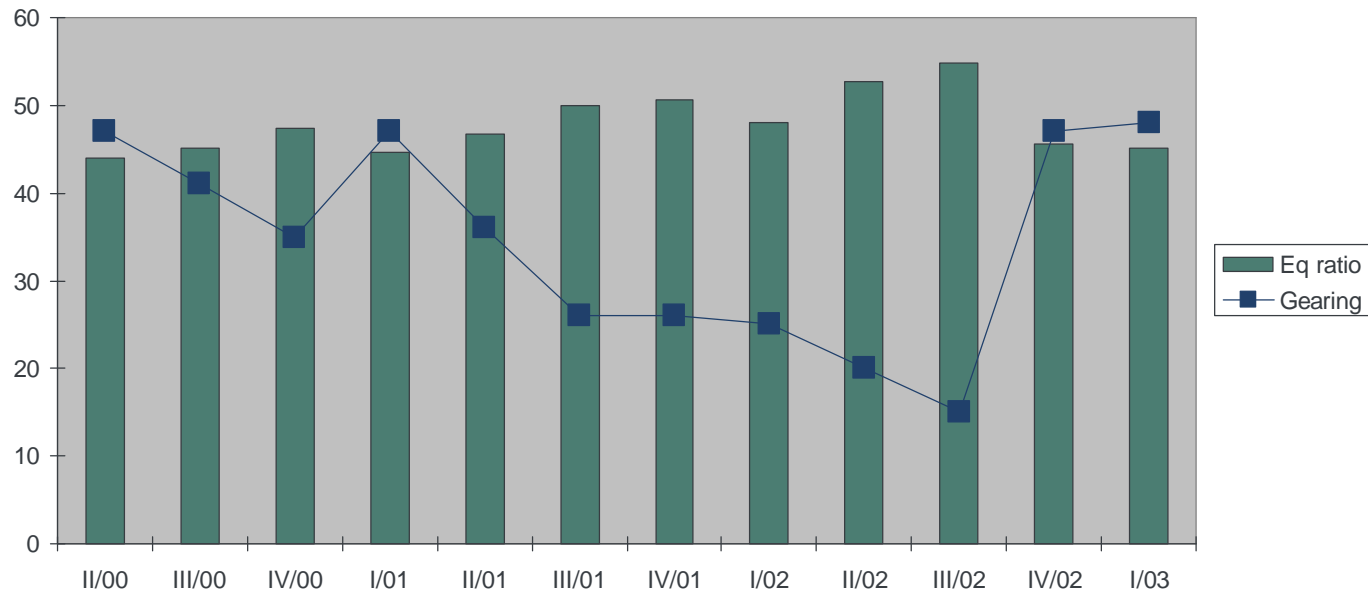
Breakdown of EBIT

	Q1/03	Q1/02	FY2002
Racquet	3.8	6.3	25.6
Golf	-2.1	-0.1	7.1
Team	10.9	11.7	24.0
Winter Sports	-3.6	-1.5	39.6
Fitness Equipment	8.9	-	6.3
Sports Instruments	2.2	1.6	10.5
Tobacco	1.5	1.7	9.2
HQ	-2.5	-2.1	-9.2
Group goodwill	-3.8	-2.3	-10.1
Total	15.3	15.3	103.0

Balance sheet

	31 March 2003	31 March 2002	31 Dec 2002
Goodwill	300.2	207.5	312.1
Fixed assets	191.9	222.7	197.7
Inventories	156.5	162.2	156.4
Receivables	274.1	292.0	308.2
Cash	28.6	33.7	33.1
Equity	443.1	454.6	473.4
Int. bearing debt	230.1	139.8	243.0
- Long term	65.3	71.2	48.2
- Short term	164.8	68.6	194.8
Other liabilities	278.1	323.7	291.1
Total	951.3	918.1	1,007.5

Equity ratio and gearing, %



	Q1/03	Q1/02	FY2002
EqRatio %	45.1	48.1	45.6
Gearing %	48	25	47



Divisional highlights

Roger Talermo
President & CEO



Racquet Sports



- Slow start for the year
- Tennis racquet sales declined 15%
- Tennis ball sales declined 12%
- New products: Triad, Pro Staff, Series H, footwear

MEUR	Q1/03	Q1/02	Ch%	Ch% in local currencies
Net sales	56.9	73.8	-23	-10
EBIT	3.8	6.3	-40	-31

Golf



- Golf sales well below target
- Club sales declined 20%
- Golf ball sales down 33%
 - Tough competition continues
- Q2 sell through important to annual sales
- New products: Deep Red II, Jack, Staff True

MEUR	Q1/03	Q1/02	Ch%	Ch% in local currencies
Net sales	42.6	66.2	-36	-25
EBIT	-2.1	-0.1		

Team Sports



- Basketball sales up 16%, baseball and softball bat sales up 11%
- NCAA match ball agreement
 - NCAA Composite Basketball
- Youth batting helmet
 - "New product of the year" (Business Week / USA Today)

MEUR	Q1/03	Q1/02	Ch%	Ch% in local currencies
Net sales	63.1	72.0	-12	+7
EBIT	10.9	11.7	-7	+13

Winter Sports



- Lower re-order level in Q1 in Austria and Germany
- Advance orders expected to be more cautious
- Neox EBM 412: first binding with electronic management
- Record success in racing
- Investment in sales organisation

MEUR	Q1/03	Q1/02	Ch%	Ch% in local currencies
Net sales	26.0	31.1	-16	-12
EBIT	-3.6	-1.5		

Fitness equipment

- Growth in treadmills and elliptical cross-trainers
- Integration proceeding well
- Growth opportunities outside North America
- New stationary cycles: C846 and C842
- US market outlook cautious

MEUR	Q1/03	Q1/02*	Ch%	Ch% in local currencies
Net sales	51.4	54.9	-6	+5
EBIT	8.9	7.7	+16	+31

*pro forma

Sports Instruments



- Wristop computers and diving instruments sales at last year's level (56% of net sales)
- Decline in non-core products
- Suunto M9 deliveries started

MEUR	Q1/03	Q1/02	Ch%	Ch% in local currencies
Net sales	20.1	21.5	-7	-
EBIT	2.2	1.6	+38	+44

Tobacco

- Finnish tobacco market declined
- Market shifting to low price segment
- Sales outside Finland increased

	Q1/03	Q1/02	Ch%
Net sales	23.8	24.8	-4
EBIT	1.5	1.7	-12

Outlook for full year 2003

- Market environment will remain challenging
- Strong cashflow and balance sheet
- Net sales expected to grow in 2003, EBIT to decline modestly
- Amer Sports is balanced by its wide portfolio of sports and geographical diversity

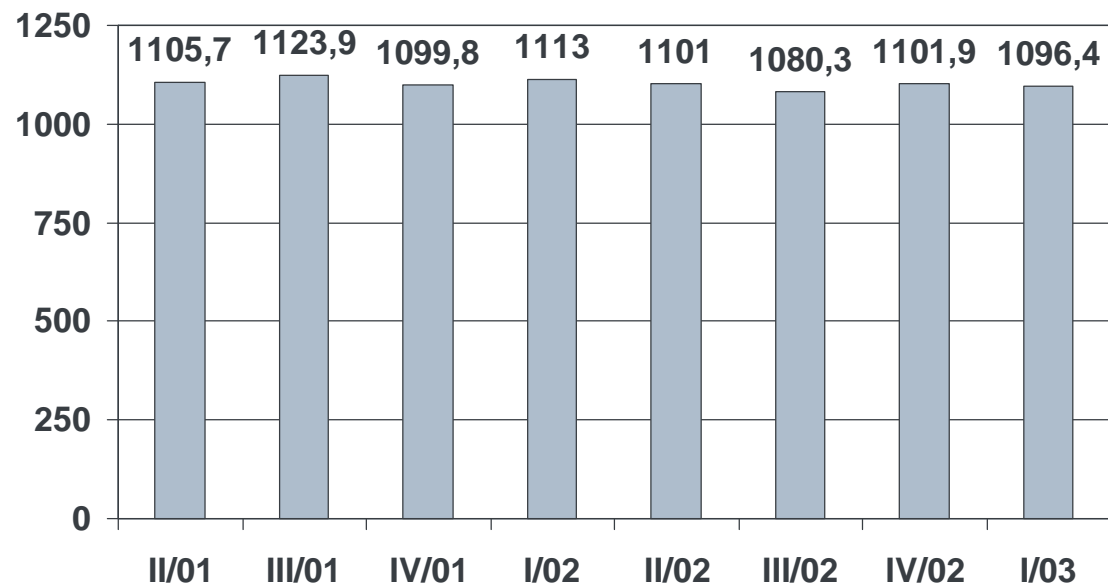


Target:

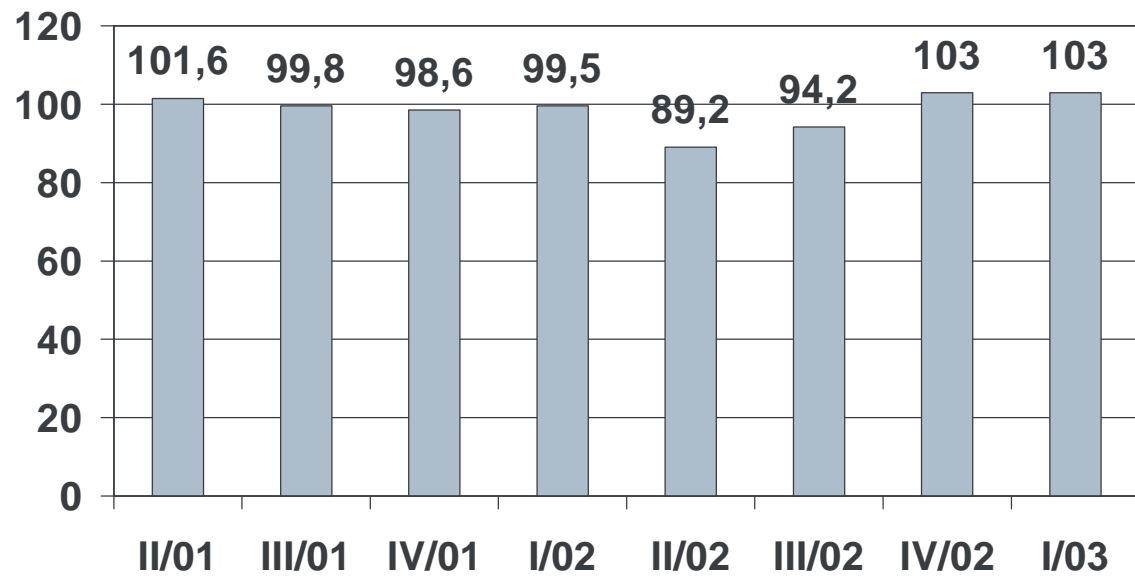
**To be the no. 1 sports equipment
company in the world**



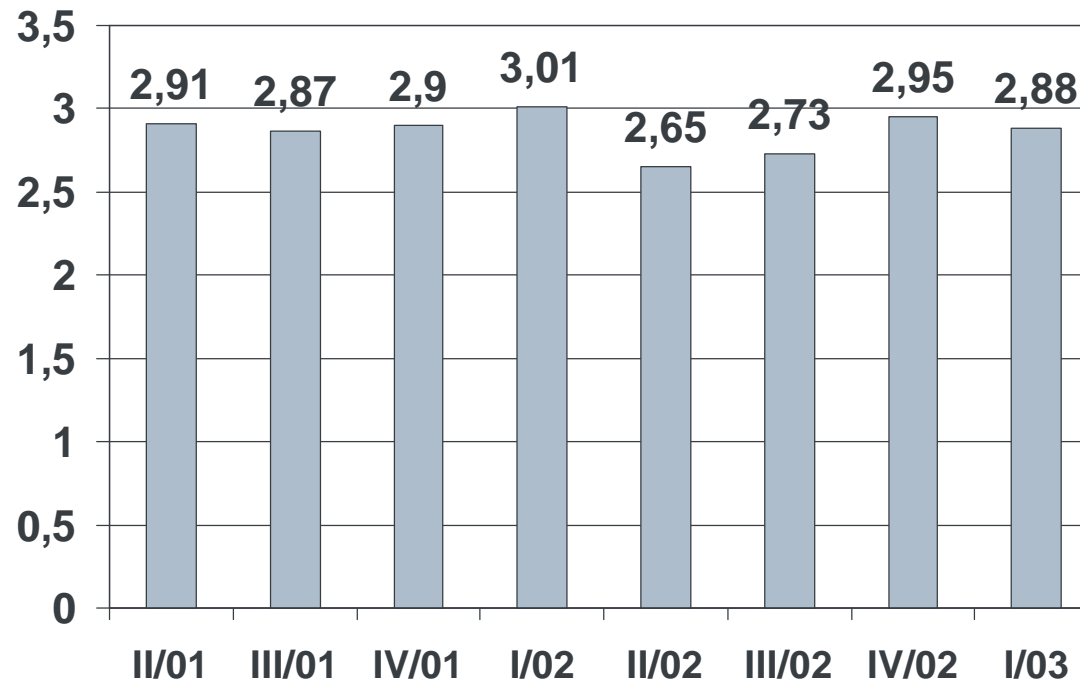
Net sales, rolling 12 months (MEUR)



EBIT, rolling 12 months (MEUR)



EPS, rolling 12 months (EUR)



ROCE, rolling 12 months (%)

